

Hanham Folk Centre Social Club

Annual General Meeting

29th September 2008

AGENDA

1. Apologise for Absence
2. Minutes of the Last Meeting
3. Matters Arising
4. Chairman's Report
5. Financial Report
6. Election of Officers & Bar Management Committee Members
7. Any Other Business

HFC Social Club and Sports Pavilion

STATEMENT OF FINANCIAL ACTIVITY

1st April 2007 - 31st March 2008

<u>INCOME</u>	2008			<u>2007</u>
	<u>Folk Ctr</u>	<u>Sprt Pav</u>	<u>Total</u>	
Sales-FC				
Elbrow Bar	37421			34048
Wessex Bar	23044			20042
Members Bar	60066			66590
Fruit Machine	5910			7831
Other	<u>1420</u>			<u>2284</u>
				<u>130796</u>
Sales - Pavilion Bar		<u>20959</u>		<u>26654</u>
Total Income	<u>127861</u>	<u>20959</u>	<u>148820</u>	<u>157450</u>
Cost of Goods Sold				
COGS - FC	53788			57273
COGS - Pavilion		10822		14544
COGS - Fruit Machines	<u>4387</u>			<u>4597</u>
Total COGS	<u>58175</u>	<u>10822</u>	<u>68997</u>	<u>73414</u>
Gross Profit	<u>69686</u>	<u>10137</u>	<u>79823</u>	<u>84036</u>
<u>EXPENSE</u>				
General Expenses	851	423		878
FC Expenses	28835			25380
SP Expenses		1782		2211
Total Expenses	<u>29686</u>	<u>2205</u>	<u>31891</u>	<u>28470</u>
Net Income	<u>40000</u>	<u>7932</u>	<u>47932</u>	<u>55566</u>
Other Income	947			388
Other Expense				
Pavilion Surplus		5500		7000
Folk Centre Surplus	1000			7200
HFC Facilities Charge	<u>43200</u>			<u>43200</u>
Total Other Expense	<u>44200</u>	<u>5500</u>	<u>49700</u>	<u>57450</u>
Net Other Income	<u>(43253)</u>	<u>(5500)</u>	<u>(48753)</u>	<u>(57062)</u>
Net Income	<u>(3253)</u>	<u>2432</u>	<u>(821)</u>	<u>(1471)</u>

HFC Social Club and Sports Pavilion
BALANCE SHEET

31st March 2008

	2008	2007
ASSETS		
Current Assets		
Prepayments	1677	1677
Stock	5074	4877
Bank/Cash	7346	11620
 Total Current Assets	<u>14097</u>	<u>18174</u>
 Current Liabilities		
Accounts Payable (Creditors)	3829	5893
Other Current Liabilities		
Inland Revenue	867	810
VAT Control	<u>1</u>	<u>1249</u>
	868	2059
 Total Current Liabilities	<u>4697</u>	<u>7952</u>
 Net Current Assets	<u><u>9400</u></u>	<u><u>10221</u></u>
 EQUITY		
Opening Equity Balance	(19134)	(19134)
Retained Earnings	29355	30852
Net Income	<u>(821)</u>	<u>(1497)</u>
Total Equity	<u><u>9400</u></u>	<u><u>10221</u></u>

HFC Social Club and Sports Pavilion

Financial Summary Sheet

Annual General Meeting 2008

The graph below summarises the financial activities of the Social Club from 1st April 2001 until 31st March 2008.



So What's it showing me?

The black bar indicates the Income. From this is subtracted the Cost of Goods Sold, represented by the lower grey bar - and gives the Gross Profit (shown by the top line marked with triangles).

From the Gross profit is subtracted the Expenses (indicated by the lower shaded bar) to give the Net Operating Income (shown by the lower line - marked with squares).

From the Net Operating Income is taken the Folk Centre Charges and any surplus Income passed to the centre (lower dotted bar), leaving the Social Club (nominally) with a zero balance.

So What's does it Mean?

Over the past seven years the income of the Social Club has varied, but in 2008 was the lowest for 7 years, falling slightly short of the 2003 figure (not adjusting for inflation). The Cost of Goods Sold has also varied with income, with a slight fall. The Gross Profit (triangles) has dropped slightly over the last three years. Excluding 2002, the expenses have risen slowly, though also dipped in 2007, resulting in lower Net Ordinary Income (NOI); comparable with 2003/4. The %GP remains stable at 54%, though the %Net Profit has dipped slightly to 32%. The amount passed over to the Folk Centre has also seen a significant dip from £57,000 to £49,000 in 2008; shown by the dotted lower bar. If inflation is taken into account, the RPI in 2002 was 176.2 and is now 205.0. This means the income in 2008 of £149K would be £128K at 2002 prices (shown by the diamonds above) and represents a fall in income, from 2003, of about £24,000 (16%), although the NOI has dropped less at 10%.

Note that some of these changes are due to changes in accounting practices.